

Robust financial controls made easy

Works with



NetSuite



Accessibility

Desktop, Mobile app, Email client, Slack

Onboarding time

One day or less

Contact

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Key Features

Approval automation for bills, Purchase orders, sales invoices and credit notes, sales quotes, and batch payments

Bill-to-PO matching

Budget checking

Auto-approvals

Payments with Airwallex (UK, AU, and NZ only)

Stand-alone approvals

Public API

Reporting

Product

ApprovalMax is a cloud-based platform that integrates with Cin7 Core to enhance internal financial controls, security, and efficiency. It brings finance and procurement teams together by automating approval workflows for inventory related purchase orders and invoices.

Accounts payable and finance teams can use ApprovalMax to set up automated approval workflows. These workflows **pull purchase orders and invoices directly from Cin7 Core and QuickBooks Online, sending them to the right stakeholders for approval when certain conditions are met.**



Quickly set-up approval workflows



Approve everything **in one place**



Keep approvers **out of Cin7 Core**



Tighten financial controls



Prevent fraud

ApprovalMax allows accountants and organisations to:

- **Say goodbye to paper or email approvals** for bills and purchase orders
- Efficiently stay on top of spend control by **automating the sign-off of bills and purchase orders**, and the option to match bills with purchase orders
- **Limit access to your accounting system** since approvers can view documents and relevant data directly in ApprovalMax
- Make decision makers lives easier with **mobile on-the-go review** and approval capabilities as well as timely reminders and notifications
- **Save on time** spent preparing for audits by generating automated audit reports for each bill and purchase order

25%

of bills are approved in less than **2 hours**

50%

of bills are approved in less than **1 day**

Why ApprovalMax?

ApprovalMax provides a better way for decision makers to approve costs quickly, without losing track of anything.

On average, ApprovalMax customers:

- Save up to **10 business days per month**
- Improve AP process efficiency by **50%**
- **Reduce errors by 80%**
- **Cut approval times by 85%** after replacing manual approval methods
- Significantly **reduce the risk of fraud** by tightening financial controls

ApprovalMax differentiators

- Unlimited **document approvals and requests** across all three of our plans (Standard, Advanced, and Premium)
- **Payments with Airwallex** integration (UK, AU, and NZ only)
- **Slack integration**
- **Unlimited users** across all three of our plans (Standard, Advanced, and Premium)
- **Cin7 Core integration**
- Available for use **worldwide**

Global customers

Some of the world's most recognisable accounting firms, including **Deloitte, KPMG, PwC, BDO, Mazars, and Grant Thornton**, have clients using **ApprovalMax**.

These clients operate in industries such as the not-for-profit sector, sports, renewable energy, construction, hospitality, and education.

Competitors

Lightyear, Paytron, Bill.com, Tipalti, Nook

Our verticals + industries

ApprovalMax is suitable for organisations looking to build stronger financial controls, **such as segregation of duties**. Many of these have outgrown the user roles and permissions in Xero, and QuickBooks online and have multiple levels of sign-off for financial documents. ApprovalMax is ideal for those with decision makers spread across multiple locations or time-zones.

Common pain points ApprovalMax addresses

Keep approvers out of the general ledger

Approvers don't need access to your accounting software platform. Granular authorisation roles can be created in ApprovalMax, which keeps sensitive financial data secure from those who don't need to access it.

Stay compliant and make audits easier

Flexible approval workflows configured with the approval matrix maintain compliance with all internal or external regulations.

Establish control and visibility

Make sure you approve purchase orders to avoid surprises later on when the bill comes in. Bills can eventually be matched with corresponding purchase orders. Reporting on approval progress helps you know what's moving along.

Scale up and boost productivity

Shorten approval times and spend less hours on clarifications. Reminders and push notifications help speed up the approval process. 25% of bills are approved in less than 2 hours, and 50% are approved in a day.

Case study

BLR Construction improves efficiency by 75% with ApprovalMax

74%

reduction in approval time

50+

hours saved each month

\$22,000

AUD estimated yearly savings

3,400%

estimated yearly ROI from ApprovalMax

Plans

For more information on plans, visit: approvalmax.com/pricing

ApprovalMax has **three plans** (Standard, Advanced, and Premium) **to choose from on a monthly or annual subscription**. Feature sets in each plan vary depending on the accounting platform integrated with an ApprovalMax organisation.

Awards



★★★★★
Xero Community Rating



UK App Partner of the Year (2020, 2021)



NZ App Partner of the Year (2020, 2022)



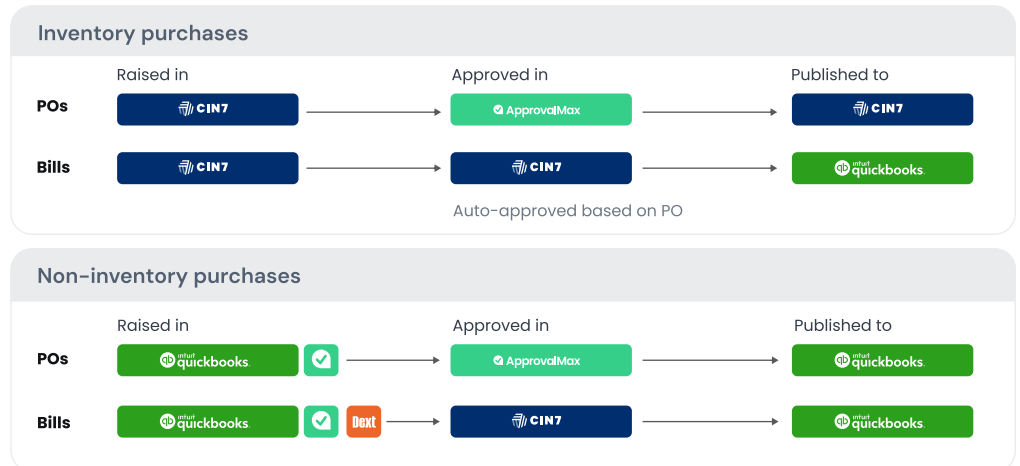
★★★★★
QuickBooks Online App Store Rating

How does ApprovalMax integrate with Cin7 Core?

ApprovalMax integrates with Cin7 Core to enhance internal financial controls, security, and efficiency.

It brings finance and procurement teams together by automating approval workflows for inventory related purchase orders and invoices. ApprovalMax is recommended for organisations using Cin7Core alongside QuickBooks Online, Xero, Oracle NetSuite as their accounting platform. ApprovalMax sits between Cin7 Core and the accounting platform's general ledger to pull all financial document approvals into one place.

The diagram below shows an example of QuickBooks Online as the accounting platform.



Benefits of ApprovalMax for Cin7 Core customers

Approve everything in the one place

When users connect ApprovalMax with Cin7 Core and their general ledger, information is easier to find as all approvals are requested, granted, and stored in one place. This boosts accounts payable organisation, processes, and auditing capabilities.

Keep approvers out of Cin7 Core and the accounting platform

Improve data security and save on user licences. With the ApprovalMax integration, you can keep decision makers out of QuickBooks Online/Xero/NetSuite and Cin7 Core. ApprovalMax is the only platform they need to view and approve inventory related bills and purchase orders.

Customise workflows to suit any situation

Approval workflows can be created to suit unique business requirements for inventory related purchase orders and invoices. Workflows can be set up with multiple stages (approvers) and conditions specific to Cin7 Core such as product type, category, or inventory account.

Tighten your financial controls from a single point

ApprovalMax offers more than just approval functionality. When connected to Cin7 Core, tighten your financial controls by building automated processes that can help prevent and detect fraud, improve cash flow, and audit who is approving bills and purchase orders.

What do our customers and partners say about us?

"Before ApprovalMax, we were spending 10 to 15 hours per week dealing with our client's AP, and now it's down to 4 or 5 hours each week."

"ApprovalMax saved us 20+ hours per month processing invoices. The automated workflow is clever and quite flexible, and staff loved approving via email."

"ApprovalMax provides exactly what we need. Since Xero does not have a very good approval process in place, ApprovalMax takes care of this really well. All in all, ApprovalMax has cut my weekly time effort for approvals from 4 hours to about 10 minutes."



Felix Latour
Director of Operations, Le Contrôleur



Andy Dao
Owner/Director, Finative



David Wieseneck
VP of Finance, Letgo